

Date: Friday, November 18, 2011

To: Lumenera Partners

From: Darren Bessette, Product Manager







Re: Product News #11-Corp-07

End of Life (EOL) Notice:

<u>Lu100C, Lu105C, Lu176C USB 2.0 Cameras</u> <u>Lu120C, Lu120M, Lu125C, Lu125M USB 2.0 Cameras</u> Lw290C and Lw295C USB 2.0 Cameras

Lumenera is providing an end of life (EOL) notice for the following cameras and their variants:

- Lu100C, Lu105C and Lu176C color cameras
- Lu120C and Lu125C color cameras as well as the Lu120M and Lu125M monochrome cameras
- Lw290C and L w295C color cameras

It is our goal to fulfill all orders received before the last time buy date of December 18, 2011, for shipment no later than June 29, 2012:

Camera Models	Last Time Buy (LTB)	End of Sale (EOL)
Lu100C and Lu105C	December 18, 2011	June 29, 2012
Lu176C	December 18, 2011	June 29, 2012
Lu120C and Lu125C	December 18, 2011	June 29, 2012
Lu120M and Lu125M	December 18, 2011	June 29, 2012
Lw290C and Lw295C	December 18, 2011	June 29, 2012

Alternative Products:

Although we have a limited supply of these cameras available for purchase, we do offer a variety of alternate cameras to meet your needs. Lumenera will work with you on a transition plan to ensure your existing obligations and future application requirements are met. Alternate cameras that are currently available include the 1.3 megapixel Lw110C, Lw115C, Lw110M, Lw115M, Lu100M, Lu105M, Lu170M and Lu175M cameras, the 1.4 megapixel Lu130C, Lu135C, Lu130M and Lu135M cameras, as well as the 2.0 megapixel Lu200CB, Lu205CB, Lw230C and Lw235C cameras.

Technical support/repair policy:

Customers will continue to receive existing levels of technical support for these cameras. Standard warranties apply. Lumenera reserves the right to substitute new parts as required on cameras returned to the factory for repairs. This policy may be subject to other customer-specific service level agreements.



Partner price lists:

Partner price lists have been modified to reflect these changes. Your Business Development Representative will be following up with updated lists.

Contact Information:

Should you have questions or concerns regarding order, pricing and availability please contact your Lumenera Business Development Representative, or Isabel Martins, Sales Coordinator, at isabel.martins@lumenera.com/ +1-613-736-4077 x 187. For Technical Support please contact us at support@lumenera.com.

We regret any inconvenience discontinuing this product may cause your organization and thank you for your understanding.